Friday, October 28th, 2022

The Honorable Chuck Schumer Majority Leader United States Senate 322 Hart Senate Office Building Washington, DC 20510

Dear Majority Leader Schumer,

We are small business owners, entrepreneurs, and social equity licensed professionals in the legal cannabis industry. We respectfully urge you to address the many barriers communities of color face to enter, grow, and prosper in the cannabis industry by bringing the Secure and Fair Enforcement (SAFE) Banking Act with potential restorative justice provisions for a floor vote.

We applaud your and Senators Cory Booker and Ron Wyden's leadership in drafting and introducing the Cannabis Administration and Opportunity Act (CAOA). The CAOA would represent the most significant change to how the federal government treats cannabis. However, we recognize that the current political environment in Congress will preclude the CAOA from becoming law before the end of this year. Therefore, we ask that you champion proposals that can get the necessary bipartisan support to become law and provide small operators and aspiring entrepreneurs the relief and opportunities they need to support or launch a new cannabis business.

As you know, Black and brown entrepreneurs have long faced systemic disadvantages when launching and running a business. The legal cannabis industry is no different. While many states, including New York and New Jersey, have been deliberate in setting up a system that is equitable and accessible to the communities most harmed by the war on drugs, even entrepreneurs with special equity licenses run into obstacles, including:

- The cost of starting a cannabis business. These can range from \$150,000 to \$2 million due to
  licensing fees, inflated real estate rates, insurance, security, and regulatory requirements. In
  addition, many equity operators are charged exorbitant interest rates ranging from 20 to 40
  percent by private investors if they are even able to raise funds in the first place.
- High fees and public safety concerns. Having no access to basic and essential banking services
  is blunting the impact of social equity programs, including those with licensing criteria meant to
  empower communities hardest hit by the war on drugs. Moreover, these businesses are forced to
  operate on an all-cash basis, exposing them to security risks, including armed robberies that
  threaten staff safety and require additional operating costs.
- Barriers for individuals with past convictions. While many states offer equity licenses to those
  with previous cannabis-related convictions, many of the equity programs' preconditions are far
  too restrictive. Hopeful equity licensees often must prove current or former ownership of a
  profitable business, years of financial statements, and other preconditions that are difficult for
  those with an old criminal record to attain.

While the SAFE Banking Act is not the solution to all of these issues, we firmly believe that if paired with restorative justice measures that remove past convictions as a barrier, thousands of people trying to enter or survive in this industry would have a fighting chance to be successful.

We hope you agree that now is the opportunity to take action and close some of these glaring gaps facing existing and aspiring business owners. Our communities depend on it.

## Sincerely,

## CC: The Honorable Cory Booker, United States Senator

Shaun Astorga	Patricia Gregory	Justin Crogile	Michael Quezada
Happy Daze Boutique	Canna Remedies	Trecotics	M.E Cruz LLC
Rockaway, NJ	Ewing, NJ	Newark, NJ	NJ
Mark Boulding	Michael Golden	Jessica Marie Villars	Jeremy Rivera
Cheeba Spot LLC	The Higher Calling LLC	Baked by the River	Kush Culture Industry
Newark, NJ	Syracuse, NY	Lambertville, NJ	Queens, NY
Darrin Chandler Jr	Eugene Gorin	Donna Mastrantonio	Karim Singleton
Premium Genetics	Green Gem Industries, Inc	Tangerine Tree Dispensary	Cooked Dispensary LLC
Ewing, NJ	NJ	Morris County, NJ	Jersey City, NJ
Anthony Byron Cage	Victor Guadagnino	Coss Marte	Stacey St.louis
The Higher Calling LLC	Canna Remedies	CONBUD	Compact Comforts
Syracuse, NY	Trenton, NJ	New York, NY	Bronx, NY
Jose Cruz	Steven Hankin	Nathanael Mehle	Linda Solana
Mid Atlantic Growth LLC	Cannabis Plus LLC	Ascension Cannabis Brands	CannaVibes LLC
Illinois, NJ	Fairfield, NJ	Millville, NJ	North Arlington, NJ
John Dockery	Alexis Henderson	Howell Miller	Eric Spencer
Simply Pure	Island Vibez, LLC	Two Buds Enterprise, Inc.	Mello Tymes LLC
Downtown Trenton, NJ	Plainfield, NJ	Bronx, NY	New York, NY
Chad Everwine	Beck Hickey	Rasean Morrison	Britni Tantalo
Woodbury Cannabis Company	Uptown Cannabis Coalition	Dr. Jae Farms, Inc	Flower City Dispensary Inc.
Carneys Points, NJ	New York, NY	Passaic, NJ	NY
Cassara Grasso	Liliana Hollandt	Victoria Nelson	Jayson Tantalo
Happy Daze Boutique	Lady L Cannabis LLC	Lovely Leaf	Flower City Dispensary Inc.
NJ	Jersey City, NJ	NJ	NY
Charles Greelensky	Tahir Johnson	Joshua Perez	Rashid Taylor
CannAbyss Dispensary	Simply Pure Trenton NJ Inc	Deo's Garden LLC	Victorious Gardens LLC
Elizabeth, NJ	Ewing, NJ	Teaneck, NJ	NJ
Derrick Green	Lerone Jones	Salvatore Piazza	Lorraine Williams
Green Consultants LLC	Mister Jones LLC	FullTilt Labs LLC	Arise Cannabis NJ LLC
Southampton, NJ	NJ	Ewing, NJ	Vineland, NJ